



# GLOSSINE



## The True Hair Grower and Hair Straightener IS FOUND AT LAST.

Acts Quicker. Smells Sweeter, and Easier Applied than Any Other Preparation.  
**IT WILL TAKE THE PLACE OF ALL OTHER HAIR TONICS.**

### WHAT GLOSSINE WILL DO.

Cures Dandruff, Tetter, Itch, and all Scalp Diseases at once and forever. Straightens curly troublesome Hair in from 7 to 30 days, without the use of hot irons or any other mediums. When the Hair has become straight, which it surely will if you use GLOSSINE, it will stay straight forever. It will stop the Hair from falling out in 2 to 4 days. It will restore Gray Hair to its natural color in 30 to 60 days. It will grow Hair on the balding head in from 10 to 40 days. It will improve the hair at once. You do not have to wait. Just as soon as it is applied the Hair will become soft, lustrous, pliant, and wavy, so that you can dress it in any style you wish. It has never failed to straighten and beautify the most obstinate, curly, refractory, troublesome Hair, and will be sure to give you supreme satisfaction. It is good for all kinds of Hair for white or colored, for ladies and gentlemen, children or grown-up people, babies, and boys and girls. Good for the Hair, the Mustache, and the Eye-Brows. It is made from roots and herbs and leaves, and is



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der of the century, and will take the place of all  
other Hair Tonics now on the market. No one  
after once using GLOSSINE, will use any other  
Hair Tonic, because there is nothing to equal it  
in the whole wide world. Everybody be they  
white or colored, old or young, who will only use  
it, cannot fail to have a beautiful head of long,  
fine Hair. It is a wonder and as sure as sunrise.  
Who is it that will let a \$1.00 bill prevent them  
from having a beautiful head of Hair?

HERE IS A TRUE AND GENEROUS OFFER—Not a Bluff to get your money, but a chance we offer you to secure a beautiful head of hair, besides putting money in your pocket.  
**JUST READ THIS.** Now, here is the glorious opportunity we offer you. Remember, GLOSSINE sells at 50c. for an extra large box. Now you must send to us only \$2.00 and the very moment we receive the money we will at once send to you 12 extra large boxes of GLOSSINE which will sell at retail for 50c. each or \$6.00. We exact of you only the following easy conditions, which are easily complied with: 1st. You agree to use it on your own Hair: 2d. Just as soon as you see the improvement in your own Hair (which will be in a few days only after you have commenced to use it) you must talk it up to your friends, showing your own Hair to prove its merits, and, as they will see what it has done for you, they will eagerly buy it. 3d. You are to sell it for no less than 50c. per box, and you are to keep all of the money that you receive for same, to compensate you for your kind efforts in introducing the great remedy in your locality. All we ask is that you act fair with us, and do us all the good you can, by showing the people, white and colored, what GLOSSINE has done for you. **REMEMBER,** we send you actually \$6.00 worth of goods for only \$2.00. Why? Because we know it will give you a beautiful head of Hair, and, when the people have seen your Hair, they will buy thousands of boxes. Every one whom you sell a box, white or colored will be a walking advertisement for GLOSSINE. **PLEASE DO NOT WAIT A MINUTE,** but fill out the Coupon and mail to us at once, and after you have received the \$6.00 worth of GLOSSINE and seen its good effects you will certainly become our Agent. Remember that GLOSSINE is now recognized as the standard and acme of all Hair Tonics by the best people of the country, who are sending us hundreds of testimonials daily.

**\$4.00—This Coupon is worth \$4.00 to You—\$4.00.**

### Special Trial-Order Agents' Contract.

To Continental Chemical Co., 1700 Lucas Ave., St. Louis, Mo.:

Enclosed please find the sum of \$2.00, for which please send me at once twelve (12) of your regular extra large boxes of **GLOSSINE HAIR TONIC**, worth 50c. each, or \$6.00 in all. In return for this favor, I hereby bind myself to use GLOSSINE on my own Hair, and to sell all that I do not use at no less than 50c. per package. I also agree not to cut the price under any consideration. And for and in consideration of you allowing me to keep the money that I receive for same, I agree to act as your Agent in the future. But if all that you have told me is not true, you are to return the \$2.00 that I hereby send to you. If from sickness or any other good reason, I cannot act as your Agent in the future, I will endeavor to find some one who will take the Agency in my place. To all these agreements I hereby bind myself for the privileges as specified above. **NOTE:** If you send only \$1.00, 6 boxes, worth \$3.00, will be sent to you.



Name \_\_\_\_\_ P. O. \_\_\_\_\_  
Street \_\_\_\_\_ (If any) \_\_\_\_\_ House No. \_\_\_\_\_ (If any) \_\_\_\_\_  
State \_\_\_\_\_  
Nearest Express Office \_\_\_\_\_



This preparation can be obtained at Singleton's Pharmacy Cor. 20th and E streets, Northwest, Washington, D. C.

#### DISCORD IN CHURCH ORGANS.

It is remarkable that the coarsest expressions bordering on profanity, to be found in any of our exchanges, are in the church organs.—*Baltimore Lancet*.  
"The Man-on-the-Corner," in the *Colored American*, is being discussed all over the city. His pertinent paragraphs, spicy shots and humorous hits have endeared him to literary Washington and his criticisms are caustic and searching.—*W. T. Menard in New York Age*.

"LADY OF THE TIGER" AGAIN.

Director Merriam says he is not responsible for the dismissal of Negro clerks, as the clerks for permanent retention were named by the Senators and Congressmen. Now, are the Negroes in the North, East and West going to vote for Congressmen, this fall?—*St. Luke's Herald*.

#### LET'S FIGHT THE COMMON ENEMY.

Harry Smith of the *Cleveland Gazette* has declared a never-ending war on E. E. Cooper, of the *Washington Colored American*. Smith has made out against Mr. Cooper a case of crooked-

ness. Cooper replies that Smith is disgruntled and that the charges are without foundation. Thus matters stand. Well, boys, let us call the bet off and begin the attack upon the common enemy.—*Dallas Express*.

#### THE PLEASURE IS OURS.

St. Paul, Minn.—I enclose herewith subscription for one year. It is a small matter compared with the good that I get out of your paper. Taking into con-

sideration the enclosed and other matters I have sent you respecting the council, can you tell me if you ever saw more smoke as you go down the pike than we are making for the council? Kindly give us notice. Please send us a list of persons to whom we might send copies of the enclosed matter. Also please send me four portraits of Prof. Washington. See that they are evenly folded and wrapped in a horn so that they will not break, and send half a dozen copies of paper under separate cover. I wish to present them to white friends of mine. Let me congratulate you on your push.  
F. L. McG.